

Message Text

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72

ACTION EA-07

INFO OCT-01 ISO-00 EB-05 RSC-01 DRC-01 /015 W

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R 290747Z MAY 74

FM AMEMBASSY TAIPEI

TO SECSTATE WASHDC 1895

INFO USDOC WASHDC

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EO 11652 NA

TAGS BEXP TW

SUBJECT: ROC PURCHASE OF US TRUCKS AND BUSES

REF TAIPEI 3277

COMMERCE FOR UNDER SECRETARY TABOR

1. SUMMARY. EMBASSY IS FORWARDING TO USDOC SPECIFICATIONS FOR 281 BUS CHASSIS CENTRAL TRUST OF CHINA (CTC) WILL PROCURE IN US IF MANUFACTURERS ARE WILLING TO MEETING SPECIFICATIONS, CAN MEET DELIVERY DATES AND ARE PRICE COMPETITIVE. SPECIFICATIONS FOR 800 TRUCK CHASSIS WILL BE FORWARDED AS SOON AS RECEIVED. CTC WILL PROCURE 100 CHASSIS IN US IF CRITERIA CAN BE MET AND US MANUFACTURERS CAN COMPETE FOR OTHER 700 CHASSIS ON BASIS OPEN TENDER. EMD SUMMARY.

2. EMBASSY IS SENDING BY POUCH (ATTN: US DOC - DEP. ASST. SEC. MARINUS VAN GESSEL) SPECIFICATIONS FOR 281 SIX-CYLINDER BUS CHASSIS CENTRAL TRUST OF CHINA (CTC) WILL PROCURE FOR MUNICIPALLY-OWNED BUS COMPANIES IN TAIPEI AND KAOHSIUNG. BODIES WILL BE FABRICATED LOCALLY. 271 OF CHASSIS WILL HAVE CAPACITY OF 10-13,000 KG. GVW AND 10 OF 9-12,000 KG. GVW. SINCE PROCUREMENT FOR GOVERNMENT AGENCY DOES NOT REQUIRE OPEN TENDER, CTC WILL PROCURE ALL CHASSIS IN US. IF MANUFACTURERS ARE WILLING TO MEET SPECIFICATIONS, CAN BEGIN DELIVERY NO LATER
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THAN DECEMBER 1974 AND COMPLETE DELIVERY NO LATER THAN

JUNE 1975, AND CAN OFFER PRICE COMPETITIVE WITH JAPANESE AND EUROPEAN MANUFACTURERS. UPON RECEIPT OF SPECIFICATIONS, SDOC IS REQUESTED TO CANVASS U.S. MANUFACTURERS. THOSE INTERESTED SHOULD PROMPTLY NOTIFY ERNEST C.C. SHEN, MANAGER OF PROCUREMENT DEPARTMENT, CENTRAL TRUST OF CHINA, 49 WU CHANG STREE, SECTION I, TAIPEI, TAIWAN, REPUBLIC OF CHINA. EMBASSY WOULD APPRECIATE RECEIVING COPY OF ANY CORRESPONDENCE WITH SHEN TO ENABLE IT TO FOLLOW-UP ON MATTER.

3. CTC ALSO WILL PROCURE 800 HEAVY-DUTY TRKK CHASSIS. SPECIFICATIONS ARE BEING PREPARED BY MINISTRY OF COMMUNICATIONS AND WILL BE SUBMITTED BY EMBASSY TO USDOC AS SOON AS THEY ARE AVAILABLE. APPROXIMATELY 700 TRUCK CHASSIS WILL BE FOR PRIVATE TRUCKERS AND REMAINDER FOR TAIWAN RAILROAD ADMINISTRATION, AN AGENCY OF TAIWAN PROVINCIAL GOVERNMENT. CTC WILL SOURCE LATTER IN U.S. IF MANUFACTURERS CAN MEET CRITERIA AS TO SPECIFICATIONS, DELIVERY DATES AND PRICE. TRUCK CHASSIS FOR PRIVATE SECTOR WILL BE ON BASIS OF OPEN TENDER IN CASE U.S. MANUFACTURERS WISH TO SUBMIT BIDS. WHEN SPECIFICATIONS ARE RECEIVED BY USDOC, EMBASSY REQUESTS U.S. TRUCK MANUFACTURERS BE INFORMED. AGAIN, ALL CORRESPONDENCE SOULD BE ADDRESSED TO ERNEST C.C. SHEN WITH COPY TO EMBASSY.

4. COMMENT. INFORMATION ON BUS AND TRUCK CHASSIS PROCUREMENT GIVEN TO ECONCOUNS BY I.S. SUN, PRESIDENT OF CTC, MAY 28. SUN INDICATED HE HAD RECEIVED INSTRUCTIONS FROM PREMIER CHIANG ON MAY 25 TO PROCURE CHASSIS IN U.S. IF POSSIBLE. THUS WHILE PREMIER DID NOT COMMENT WHEN AMBASSADOR REMINDED HIM DURING MAY 23 CONVERSATION OF PREVIOUS DISCUSSION WITH UNDER SECRETARY TABOR ON ROC BUS AND TRUCK PURCHASES, IT IS OBVIOUS PREMIER'S INSTRUCTIONS TO I.S. SUN STEM FROM AMBASSADOR'S DEMARCHE.
UNGER

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 29 MAY 1974
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: GolinoFR
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1974TAIPEI03344
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D740139-1046, D740134-0535
From: TAIPEI
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1974/newtext/t1974059/aaaaahvd.tel
Line Count: 98
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION EA
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: TAIPEI 3277
Review Action: RELEASED, APPROVED
Review Authority: GolinoFR
Review Comment: n/a
Review Content Flags:
Review Date: 12 AUG 2002
Review Event:
Review Exemptions: n/a
Review History: RELEASED <12-Aug-2002 by rowelle0>; APPROVED <24 MAR 2003 by GolinoFR>
Review Markings:

Declassified/Released
US Department of State
EO Systematic Review
30 JUN 2005

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: ROC PURCHASE OF US TRUCKS AND BUSES
TAGS: BEXP, TW
To: STATE
Type: TE
Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005